STS 200F Sociology of Innovation and Invention Tuesday, Thursday 10:30-11:45 Lane History Corner [Bldg. 200], room 107

Instructor:Professor Woody Powell woodyp@stanford.eduOffice:CERAS 431; Office Hours: Tuesdays 2-3:00 pm, and by appointmentTA:Katariina Mueller-Gastell kata@stanford.eduOffice Hours:Ceras 400 pmOffice Hours:Ceras 400 pmCeras 400 pmCeras 400 pmCeras 400 pmCeras 400 pmOffice Hours:Ceras 400 pmCeras 400 pm</

This course examines the social, cultural, and economic factors that foster novelty. We will study a wide array of historical contexts, from the Renaissance to the present day, in which clusters of related innovations transformed the way things are done. We ask when do such innovations cascade out and produce social inventions that, for good and bad, create profound changes in how things are done, leading to new forms of organizations and new categories of people.

By the end of the course, committed students will have attained:

- a knowledge of, and ability to describe and identify, the fundamental processes of innovation and invention;
- a deeper understanding of how technologies develop and evolve;
- awareness of major theoretical traditions that study these phenomena;
- insight into the role played by individuals in the creation of novelty;
- a sense of the distinctive and shared trends in the emergence of new kinds of organizations.

READINGS:

The two books are available at the campus bookstore. The other articles are posted on the Canvas site.

John Padgett and W.W. Powell, *The Emergence of Organizations and Markets*, Princeton University Press, 2012, paperback.

Steven Johnson, Where Good Ideas Come From, Riverhead Books, 2010, paperback.

CLASS PARTICIPATION AND ATTENDANCE:

Class attendance is required and is particularly important in order to maintain a sense of chronology and to gain a sense of the development of the research literature. If you miss a class, it is your responsibility to learn about and promptly complete any work that was assigned. Absences and tardiness will affect your grade adversely.

In terms of participation, we encourage you to contribute to class discussion with questions and ideas. We expect everyone to be respectful and tolerant of others in the class.

ASSIGNMENTS:

The course's evaluative requirements fit into one of four categories—comment, synthesis, presentation and analysis.

Comment: This includes attendance and participation. Both your presence and active, thoughtful participation are required.

Synthesis: You will submit a portfolio of four items, reviewing readings and reflecting on particular questions that we assign. The goal is to give you a chance to synthesize the material we cover and to consider how scholarly articles and substantive topics can be integrated. Each review should be approximately three hundred words. Think of them as like a *New York Times* op-ed piece. The essays should be well-argued, based on command of ideas, and persuasive. The questions and due dates are listed below; after receiving feedback on them, you are welcome to revise and turn all four in on the last day of class. *Presentation:* Every student will make a short presentation to the class on one of the topics we are discussing. These will be done with one or two other classmates, and be roughly twenty minutes in length. The dates are Jan. 26 and Feb. 23.

Analysis: You will submit two papers during the course of the quarter, one short draft (5page) and one longer (10-15 pages) paper. (These are single spaced.) The first will focus on your initial thoughts on analyzing an invention or technology of your choosing. It is due on Feb. 14. We will provide comments and suggestions to you within a week of submission. Your final paper will deepen the material you have chosen and provide a thorough analytical essay that draws on class materials to explore your topic. Kevin DiPirro, the STS writing advisor, is a valuable resource in the Hume Center for Writing and Speaking. His email is <u>kdipirro@stanford.edu</u>. He is eager to help you.

GRADES:

Your final grade will be determined by the sum of your work.Participation20%First paper (due Feb. 14)15%Presentation15%Portfolio of Reviews (due 1/26, 2/7 & 23, 3/7)25%Second paper (due March 16)25%

STUDENTS WITH DOCUMENTED DISABILITIES:

Students who may need an academic accommodation based on the impact of a disability must initiate the request with the Student Disability Resource Center (SDRC). SDRC staff will evaluate the request with required documentation and prepare an *Accommodation Letter* for faculty dated in the current quarter. Students should contact the SDRC as soon as possible. The OAE is located at 563 Salvatierra Walk (phone: <u>723-1066</u>, <u>723-1067</u> TTY).

Schedule of Classes

1. January 10: Introduction: The History of Music through an Innovation Lens

2. January 12: Theoretical Background – Multiple Networks; Assignments Made

Johnson, Steven. "The Tech Innovators of the Victorian Age." Financial Times Oct. 17, 2014.

"The Problem of Emergence," Ch. 1 in J. Padgett and W. Powell, *The Emergence of Organizations and Markets* (EOM) Princeton University Press, 2012. https://www.ft.com/content/fb1d1cba-53bd-11e4-8285-00144feab7de

3. January 17: Academic Entrepreneurship

W.W. Powell and K. Sandholtz, Ch. 13 in EOM, "Chance, Necessite, et Naivete: Ingredients to Create a New Organizational Form," pp. 379-433.

Jason Owen-Smith and W. W. Powell, "Careers and Contradictions: Faculty responses to the Transformation of Knowledge and its Uses in the Life Sciences." *Research in the Sociology of Work* 10 (2001): 109-140.

4. January 19: Early Capitalism in Renaissance Florence

J.F. Padgett, Ch. 6 in EOM, "Transposition and Refunctionality: The Birth of Partnership Systems in Renaissance Florence," pp. 168-207.

5. January 24: Industrial Districts and High-Tech Clusters

W.W. Powell et al, Ch. 14 in EOM, "Organizational and Institutional Genesis: The Emergence of High-Tech Clusters in the Life Sciences," pp. 434-465.

Lee Fleming et. al. Ch. 17 in EOM, "Why the Valley Went First: Aggregation and Emergence in Regional Inventor Networks," pp. 520-544.

6. January 26: Student Presentations

First synthesis due: Consider the differing roles of an anchor tenant and a dominant actor. How do they differ? Then analyze the debates over whether Twitter is a catalyst for the mid-Market area

in San Francisco. We have posted several stores about the tax breaks that Twitter received, along with stories on the backlash against techies in the city.

7. January 31: Political Innovations and Communist Transitions

J. F. Padgett, Ch. 9 in EOM, "The Politics of Communist Economic Reform: Soviet Union and China," pp. 271-315.

8. <u>February 2</u>: Business Elites and Organizational Innovations

W.W. Powell and J. Owen-Smith, Ch. 15 in EOM, "An Open Elite: Arbiters, Catalysts, or Gatekeepers in the Dynamics of Industry Evolution," pp. 466-495.

9. February 7: The Mysteries of Discovery: Cracking the Code of Life

Second synthesis due: We often associate innovation with reform and social change, and think of invention as ushering in a new generation of leaders. But P & P argue that invention often occurs out of deeply conservative motives, as those in power pursue new means to retain their positions. Use examples from the Renaissance, or post-Communism, or the contemporary life sciences to argue for or against this claim.

10. <u>February 9</u>:

Ron Burt, "Structural Holes and Good Ideas," American Journal of Sociology 110,2 (Sept. 2004): 349-99. <u>http://www.jstor.org/stable/pdf/10.1086/421787.pdf</u>

11. February 14:

Steven Johnson, Where Good Ideas Come From, Intro., Chapters 1-2.

First draft of your course paper is due.

12. February 16:

Steven Johnson, Where Good Ideas Come From, Chapters 3-5.

13. <u>February 21</u>:

Steven Johnson, Where Good Ideas Come From, Chapters 6, 7 and Conclusion.

David Stark, "Creative Friction in a New-Media Start-up." Chapter 3 in *The Sense of Dissonance*, pp. 81-117.

14. February 23: Student Presentations

Third synthesis due: Use your own example of a contemporary innovation, and analyze it in terms of the creative frictions that helped to produce it.

Contemporary Questions: Innovations or Invention?

15. <u>February 28</u>: Video Gaming
M. DeVaan, B. Vedres, and D. Stark, "Game-Changer: The Topology of Creativity." *American Journal of Sociology* 81,2 (2015): 1144-94. <u>http://www.journals.uchicago.edu/doi/pdfplus/10.1086/681213</u>

16. <u>March 2</u>: Crowdfunding

Fleming, Lee and Olav Sorenson. 2016. "Financing by and for the Masses." *California Management Review* 58, 2:5-19. <u>http://cmr.berkeley.edu/browse/articles/58_2/5809/</u>

Peruse these different articles:

Irish loan funds:

A. Hollis and A. Sweetman, "The life cycle of a microfinance institution: the Irish loan funds," *Journal of Economic Behavior and Organization* 46,3 (2001): 291-311. <u>http://ac.els-cdn.com/S0167268101001792/1-s2.0-S0167268101001792-main.pdf?</u> tid=64b059e2-c6e1-11e6-81a2-00000aab0f6b&acdnat=1482258384_9a5264215b3eeeb05a653d3d62b33cb9

Grameen Bank:

Current: http://www.reuters.com/article/2013/11/05/bangladesh-grameenbank-idUSL3N0IQ4N720131105

In U.S.: http://www.nytimes.com/2013/10/29/business/microcredit-for-americans.html?_r=0

Kiva:

http://media.kiva.org/INNOV0201_flannery_kiva.pdf

Kula ring:

B. Malinowksi, classic study of Trobriand islanders and their kula ring: https://ia600300.us.archive.org/19/items/argonautsofweste00mali/argonautsofweste00mali.pdf

17. <u>March 7</u>: Modernism and Food

H. Rao, P. Monin, and R. Durand, "Institutional Change in Toque Ville: Nouvelle Cuisine as an Identity Movement in French Gastronomy," *American Journal of Sociology* 108, 4 (2003): 795-843. <u>http://www.jstor.org/stable/pdf/10.1086/367917.pdf</u> S. Svejenova, C. Mazza, and M. Planellas, "Cooking up change in haute cuisine: Ferran Adria as an institutional entrepreneur," *Journal of Organizational Behavior* 28 (2007): 539-61. <u>http://www.jstor.org/stable/pdf/30162577.pdf</u>

A. Petruzzelli and T. Savino, "Search, Recombination, and Innovation: Lessons from Haute Cuisine," *Long Range Planning*, 47, 4 (2014): 224:38. <u>http://ac.els-cdn.com/S0024630112000490/1-s2.0-S0024630112000490-main.pdf?</u> tid=296b1a06-c5ac-11e6-a54b-00000aacb362&acdnat=1482125570_7870f66d220e472258d903690932ad09

18. <u>March 9</u>: Social Entrepreneurship

Clegg, Alicia. 2017. "Field Report: Radio for Good." Stanford Social Innovation Review Winter: 15-16.

Brozek, Kathy. 2016. "Field Report: Turning the Page." Stanford Social Innovation Review Fall: 15-16.

J. Fruchterman, "For Love or Lucre," Stanford Social Innovation Review 9,2: Spring 2011

A. Ebrahim, and V. Kasturi Rangan. <u>"Acumen Fund: Measurement in Impact Investing (A)".</u> Harvard Business School Case 310-011, Revised May 2011.

If interested in reading more:

Vasi, Ion Bogdan. 2009. "New heroes, old theories? Toward a sociological perspective on social entrepreneurship."

Fourth synthesis due: What do you make of this modernist food and all these new "auteur" chefs? Are they changing what we eat, how we eat, or the standards by which we consider culinary creativity? Are they changing what a restaurant is, to being more theatrical or political? Do any of these temples of high cuisine become anchor tenants in neighborhoods or cities?

19. <u>March 14</u>: Topic to be selected by class.

20. <u>March 16</u>: Reflections on Stanford, Silicon Valley, and Technology Clusters (or you promised me flying cars, instead we got 140 characters)

John Tierney, "How to Create a Tech Start-up Scene if You're Not in Silicon Valley," *The Atlantic* Dec 23. 2014.

Jodi Kantor, "A Brand New World in Which Men Ruled," New York Times Dec. 23, 2014.

Ken Auletta, "Get Rich U: There are no walls between Stanford and Silicon Valley. Should there be?" *The New Yorker* April 30, 2012.

Final Papers due.